Orange Belgium invites scale-ups from Belgium and Luxembourg to enter second Orange Fab season and grow their business

Orange Fab, Orange's exclusive international accelerator network, kicks off its second edition in Belgium and Luxembourg. Scale-ups from all over Belgium and Luxembourg can submit an application to participate. The main objectives are to create a commercial acceleration between the scale-ups and the Business Units of Orange Belgium and Luxembourg and to help them grow thanks to Orange's worldwide footprint. In September, the selected scale-ups will present their innovative products and services to a jury of professionals. The winners will officially enter this second season of Orange Fab in Belgium and Luxembourg.

Orange Fab BeLux opens its doors for the second time to Belgian and Luxembourg scale-ups that are developing new products and innovative services in sectors such as Big Data, Artificial Intelligence, the Internet of Things, mobile video content, networks … Orange is looking for scale-ups that have a validated business model and launched products with first use cases. The first season was a great success as Orange teamed up with the 3 winners to boost their business via Orange Fab, developed by the Orange Group to support and promote talents that will change the way we live and work tomorrow.

Michaël Trabbia, CEO of Orange Belgium, elaborates: "Today we are very happy to announce we've managed to conclude win-win partnerships with some winners of last year's Orange Fab season. Their innovative products and services can complete Orange's portfolio. By entering the Orange Fab programme, scale-ups benefit from a business acceleration in Belgium and Luxembourg with the support of, amongst others, our sales, marketing and communication departments. They also benefit from international visibility at the highest level as the Orange Group leverages the worldwide presence of Orange in 29 countries, reaching more than 250 million customers. We look forward to welcoming new scale-ups now in this second season, helping them grow their business and establish strong and mutually beneficial partnerships."

More information about Orange Fab in Belgium and in Luxembourg at: www.orangefab.be

CommuniThings, Charlie24 and Zembro entered a new phase in their development thanks to Orange Fab

CommuniThings provides smart parking solutions to help cities deal with parking-related traffic congestions. Orange and CommuniThings worked closely together to launch the platform on Orange's NB-IoT network. The first Smart Parking solution on NB-IoT was launched in late June in the city of Liège.

Etay Oren, CEO of CommuniThings: "We look forward to deepening our cooperation with Orange and extending our presence within the Orange footprint. Orange's NB-IoT network allows us to provide dedicated low-power solutions for different segments across cities and enterprises. It is a great opportunity to work with Orange's technical experts to see how we can improve and grow our IoT solutions."

Charlie24 was chosen because its Assistance-on-Demand service enables drivers to immediately access road assistance from local professionals at a clear and transparent price.

Chris Aelbrecht, one of the founders of Charlie24: "We are thrilled to work so closely with the experts of Orange. We are convinced we can add value for Orange customers as many tariff plans already include road-related services like Coyote. Adding Charlie24 Assistance-on-Demand will give them complete peace of mind on the road."

Zembro's modern alarm system is an intelligent watch, designed for active seniors. Zembro helps Seniors to live independently at home as long as possible. Zembro gives family members peace of mind because they know seniors can reach help in case of emergency. Johan De Geyter, CEO of Zembro: "We think our Zembro watch will be a great asset to Orange's connected objects portfolio. Orange marketing and sales teams helped us to further increase our access to the market in Belux and Europe."

More info on the winners of Orange Fab Season 1: www.communithings.com, www.charlie24.com, www.zembro.com.

About Orange Fab

Orange Fab is an international accelerator network for start-ups from the Orange Group programme, now active in 15 countries. Orange Fab's main objective is to create a commercial partnership between the start-ups and the Business Units of Orange. It will also help start-ups develop their business and activities. The network Orange Fab is designed to be a launch pad for start-ups to accelerate their growth and boost their local and international visibility.
Since its launch in 2013, Orange Fab has already contributed to the development of nearly 250 start-ups worldwide.

About Orange Belgium

Orange Belgium is a leading telecommunications operator on the Belgian market with over 3 million customers; Orange is also active in Luxembourg through its subsidiary Orange Communications Luxembourg.
As a convergent actor, we provide mobile telecommunications services, internet and TV to private clients as well as innovative mobile and fixed line services to businesses. Our high-performance mobile network supports 2G, 3G, 4G and 4G+ technology and is the subject of ongoing investments.
Orange Belgium is a subsidiary of the Orange Group, one of the leading European and African operators for mobile telephony and internet access, as well as one of the world leaders in telecommunications services for enterprises.
Orange Belgium is listed on the Brussels Stock Exchange (OBEL).

More information on: corporate.orange.be, www.orange.be or follow us on Twitter : @pressOrangeBe.

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